

Deal snapshot

Client	Client nationality	Counterparty	Counterparty nationality	Transaction type	Sector	Deal size in EUR million
Accent Jobs for People, BV	Belgium	Management	Spain	MBO sale	Temporary staffing	Undisclosed

CLAIRFIELD
INTERNATIONAL



sold
its Spanish operations
to
management
through an MBO

Clairfield International in Spain advised Accent.

Client overview

Accent Jobs for People is a fast-growing Belgian human-resources company with a presence in several European countries. Its innovative approach to solving client problems has enabled it to outgrow its competitors at a time when most of them are reducing revenues due to the financial downturn.

Situation overview

Accent Jobs for People was looking to reorient its focus towards Eastern Europe where growth prospects in human resources are more attractive over the mid-term. As such, the Spanish operation, acquired in 2007, was deemed non-core and Accent hired Clairfield to look for a strategic partner interested in gaining a strong market position in the temporary staffing and outsourcing market in the area of Valencia. Clairfield initiated conversation with several national staffing companies who expressed interest in the opportunity both for its market position and the synergies it offered. At the end of the process, Management offered the most compelling value proposal and the deal was completed in four months from start to finish.

Deal team:

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