

Deal snapshot

Client	Client nationality	Counterparty	Counterparty nationality	Transaction type	Sector	Deal size in EUR million
Omniklés	France	Oodrive	France	Sale	Software	not public

OMNIKLES

was sold to

oodrive

Clairfield International France (intuitu) acted as the exclusive financial advisor to the sellers.

Transaction overview

The French software-as-a-service (SaaS) company Omniklés was sold to Oodrive, a European SaaS specialist of online file management for professionals and private individuals.

The acquirer Oodrive was established in 2000, and employs 120 people. With this acquisition, the company expects to achieve EUR 20 million in revenues in the countries where it is active (France, Belgium, Spain, and Singapore) by year-end 2011.

Client overview

Founded in 2000, Omniklés has become a market leader in France in the public RFP (Request For Proposal) response management sector. Its software-as-a-service solutions are focused on public organizations and large corporations. Omniklés was controlled by prominent French venture capital funds (Viveris and Finadvance Ventures) and business angels.