

Deal snapshot

Client	Client nationality	Counterparty	Counterparty nationality	Transaction type	Sector	Deal size in EUR million
OMS	Slovakia	Indo Asian	India	Joint Venture	Lighting	Not disclosed



entered into a joint venture with



Clairfield International in India (Equirus Capital) advised OMS.

Client overview

OMS (www.omslighting.com) is a Slovakian company and is one of the largest producers of lighting fixtures in Central and Eastern Europe. Its product range includes interior lighting for offices, hotels, restaurants, residential areas, warehouses, hospitals and banks; and exterior lighting used in parking lots, highways, football stadiums, billboards, as well as historical monuments.

Situation overview

The market for high-end lighting fixtures is growing very quickly in India. OMS fills the void in India's need for quality lighting fixtures and high-end lighting solutions. The demand is currently met by imports from large international players like Philips and Osram. OMS through its JV with Indo Asian (www.indoasian.com, which is an established name in India for quality products in electrical space), plans to establish a marketing headquarters as well as a manufacturing facility in India and capture the growing market for high-end lighting fixtures and solutions.

Deal Team:

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