

Deal snapshot

Client	Client nationality	Counterparty	Counterparty nationality	Transaction type	Sector	Deal size in EUR million
Securitrans India	India	CMS Info Systems	India	Sale	Business services	Undisclosed

Securitrans India Pvt. Ltd.



sold a 100% stake to



Clairfield International in India (Equirus Capital) advised Securitrans.

Client overview

Securitrans India Pvt Ltd is one of the leading cash-management services company in India. The company serves all the leading names in the financial sector. SIPL provides a range of services such as ATM management, cash-in-transit, high-value cargo movement, security couriers, dedicated cash vans, etc. The company runs a fleet of 750 + armored vehicles, and manages over 5,000 ATMs.

Situation overview

Securitrans India Pvt Ltd was acquired by the Blackstone-owned company CMS Infosystems Pvt Ltd. Upon completion of the acquisition, the combined entity will be a market leader managing over 25% of ATMs in India.

The business services space is ripe for consolidation and cash logistics is the first sector to witness this as barriers to entry for new players are very high and it is capital intensive. Entry of global players augurs well for the clients as they will invest in creating world class infrastructure, increase efficiencies in service delivery as well as expand the depth and breadth of services. They'll also introduce new technologies in the Indian market and offer value-added services such as retail cash reconciliation and back office as well as full-cycle management of ATMs.

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June 2011